

**Table 1a**  
**2018 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>All identified companies</b>	<b>1,477,975</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>292,793</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	144,629	9.8	9.8	9.8	119,579	40.8	40.8	40.8
1 to 19 employees	83,778	5.7	15.5	15.5	104,108	35.6	76.4	76.4
20 to 49 employees	48,407	3.3	18.7	18.7	29,702	10.1	86.5	86.5
50 to 99 employees	44,733	3.0	21.8	21.8	14,958	5.1	91.7	91.7
100 to 249 employees	96,476	6.5	28.3	28.3	12,033	4.1	95.8	95.8
250 to 499 employees	55,295	3.7	32.0	32.0	4,954	1.7	97.5	97.5
500 or more employees	1,004,657	68.0	100.0	100.0	7,459	2.5	100.0	100.0
<b>Manufacturers</b>	<b>902,119</b>	<b>61.0</b>	<b>61.0</b>	<b>100.0</b>	<b>71,986</b>	<b>24.6</b>	<b>24.6</b>	<b>100.0</b>
no. employees unknown (3)	47,934	3.2	3.2	5.3	18,051	6.2	6.2	25.1
1 to 19 employees	8,484	0.6	3.8	6.3	22,589	7.7	13.9	56.5
20 to 49 employees	10,838	0.7	4.6	7.5	12,875	4.4	18.3	74.3
50 to 99 employees	15,883	1.1	5.6	9.2	7,410	2.5	20.8	84.6
100 to 249 employees	40,393	2.7	8.4	13.7	5,990	2.0	22.9	93.0
250 to 499 employees	33,391	2.3	10.6	17.4	2,339	0.8	23.7	96.2
500 or more employees	745,196	50.4	61.0	100.0	2,732	0.9	24.6	100.0
<b>Wholesalers</b>	<b>322,203</b>	<b>21.8</b>	<b>21.8</b>	<b>100.0</b>	<b>94,761</b>	<b>32.4</b>	<b>32.4</b>	<b>100.0</b>
no. employees unknown (3)	45,974	3.1	3.1	14.3	32,846	11.2	11.2	34.7
1 to 19 employees	51,792	3.5	6.6	30.3	44,403	15.2	26.4	81.5
20 to 49 employees	26,785	1.8	8.4	38.7	9,240	3.2	29.5	91.3
50 to 99 employees	17,796	1.2	9.6	44.2	3,772	1.3	30.8	95.3
100 to 249 employees	40,575	2.7	12.4	56.8	2,656	0.9	31.7	98.1
250 to 499 employees	12,751	0.9	13.2	60.7	903	0.3	32.0	99.0
500 or more employees	126,532	8.6	21.8	100.0	941	0.3	32.4	100.0
<b>Other companies (4)</b>	<b>253,653</b>	<b>17.2</b>	<b>17.2</b>	<b>100.0</b>	<b>126,046</b>	<b>43.0</b>	<b>43.0</b>	<b>100.0</b>
no. employees unknown (3)	50,721	3.4	3.4	20.0	68,682	23.5	23.5	54.5
1 to 19 employees	23,502	1.6	5.0	29.3	37,116	12.7	36.1	83.9
20 to 49 employees	10,785	0.7	5.8	33.5	7,587	2.6	38.7	90.0
50 to 99 employees	11,054	0.7	6.5	37.9	3,776	1.3	40.0	93.0
100 to 249 employees	15,509	1.0	7.5	44.0	3,387	1.2	41.2	95.6
250 to 499 employees	9,153	0.6	8.2	47.6	1,712	0.6	41.8	97.0
500 or more employees	132,929	9.0	17.2	100.0	3,786	1.3	43.0	100.0
<b>Multiple location companies</b>	<b>1,143,956</b>	<b>77.4</b>	<b>77.4</b>	<b>100.0</b>	<b>29,162</b>	<b>10.0</b>	<b>10.0</b>	<b>100.0</b>
no. employees unknown (3)	1,210	0.1	0.1	0.1	433	0.1	0.1	1.5
1 to 19 employees	4,127	0.3	0.4	0.5	2,893	1.0	1.1	11.4
20 to 49 employees	12,873	0.9	1.2	1.6	4,619	1.6	2.7	27.2
50 to 99 employees	15,106	1.0	2.3	2.9	4,711	1.6	4.3	43.4
100 to 249 employees	71,844	4.9	7.1	9.2	6,284	2.1	6.5	64.9
250 to 499 employees	43,564	2.9	10.1	13.0	3,588	1.2	7.7	77.3
500 or more employees	995,233	67.3	77.4	100.0	6,634	2.3	10.0	100.0
<b>Manufacturers</b>	<b>799,275</b>	<b>54.1</b>	<b>54.1</b>	<b>100.0</b>	<b>10,451</b>	<b>3.6</b>	<b>3.6</b>	<b>100.0</b>
no. employees unknown (3)	360	0.0	0.0	0.0	103	0.0	0.0	1.0
1 to 19 employees	145	0.0	0.0	0.1	372	0.1	0.2	4.5
20 to 49 employees	1,427	0.1	0.1	0.2	1,201	0.4	0.6	16.0
50 to 99 employees	5,854	0.4	0.5	1.0	1,772	0.6	1.2	33.0
100 to 249 employees	25,768	1.7	2.3	4.2	2,819	1.0	2.1	60.0
250 to 499 employees	26,718	1.8	4.1	7.5	1,669	0.6	2.7	75.9
500 or more employees	739,002	50.0	54.1	100.0	2,515	0.9	3.6	100.0
<b>Wholesalers</b>	<b>186,460</b>	<b>12.6</b>	<b>12.6</b>	<b>100.0</b>	<b>8,683</b>	<b>3.0</b>	<b>3.0</b>	<b>100.0</b>
no. employees unknown (3)	350	0.0	0.0	0.2	171	0.1	0.1	2.0
1 to 19 employees	3,043	0.2	0.2	1.8	1,488	0.5	0.6	19.1
20 to 49 employees	7,984	0.5	0.8	6.1	2,022	0.7	1.3	42.4
50 to 99 employees	5,518	0.4	1.1	9.1	1,639	0.6	1.8	61.3
100 to 249 employees	34,273	2.3	3.5	27.4	1,727	0.6	2.4	81.2
250 to 499 employees	9,981	0.7	4.1	32.8	750	0.3	2.7	89.8
500 or more employees	125,311	8.5	12.6	100.0	886	0.3	3.0	100.0

**Table 1a**  
**2018 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>Other companies (4)</b>	<b>158,221</b>	<b>10.7</b>	<b>10.7</b>	<b>100.0</b>	<b>10,028</b>	<b>3.4</b>	<b>3.4</b>	<b>100.0</b>
no. employees unknown (3)	500	0.0	0.0	0.3	159	0.1	0.1	1.6
1 to 19 employees	939	0.1	0.1	0.9	1,033	0.4	0.4	11.9
20 to 49 employees	3,461	0.2	0.3	3.1	1,396	0.5	0.9	25.8
50 to 99 employees	3,734	0.3	0.6	5.5	1,300	0.4	1.3	38.8
100 to 249 employees	11,803	0.8	1.4	12.9	1,738	0.6	1.9	56.1
250 to 499 employees	6,864	0.5	1.8	17.3	1,169	0.4	2.3	67.8
500 or more employees	130,920	8.9	10.7	100.0	3,233	1.1	3.4	100.0
<b>Single location companies</b>	<b>334,019</b>	<b>22.6</b>	<b>22.6</b>	<b>100.0</b>	<b>263,631</b>	<b>90.0</b>	<b>90.0</b>	<b>100.0</b>
no. employees unknown (3)	143,419	9.7	9.7	42.9	119,146	40.7	40.7	45.2
1 to 19 employees	79,651	5.4	15.1	66.8	101,215	34.6	75.3	83.6
20 to 49 employees	35,534	2.4	17.5	77.4	25,083	8.6	83.8	93.1
50 to 99 employees	29,628	2.0	19.5	86.3	10,247	3.5	87.3	97.0
100 to 249 employees	24,632	1.7	21.2	93.7	5,749	2.0	89.3	99.2
250 to 499 employees	11,731	0.8	22.0	97.2	1,366	0.5	89.8	99.7
500 or more employees	9,424	0.6	22.6	100.0	825	0.3	90.0	100.0
<b>Manufacturers</b>	<b>102,844</b>	<b>7.0</b>	<b>7.0</b>	<b>100.0</b>	<b>61,535</b>	<b>21.0</b>	<b>21.0</b>	<b>100.0</b>
no. employees unknown (3)	47,574	3.2	3.2	46.3	17,948	6.1	6.1	29.2
1 to 19 employees	8,339	0.6	3.8	54.4	22,217	7.6	13.7	65.3
20 to 49 employees	9,410	0.6	4.4	63.5	11,674	4.0	17.7	84.2
50 to 99 employees	10,029	0.7	5.1	73.3	5,638	1.9	19.6	93.4
100 to 249 employees	14,624	1.0	6.1	87.5	3,171	1.1	20.7	98.6
250 to 499 employees	6,673	0.5	6.5	94.0	670	0.2	20.9	99.6
500 or more employees	6,194	0.4	7.0	100.0	217	0.1	21.0	100.0
<b>Wholesalers</b>	<b>135,742</b>	<b>9.2</b>	<b>9.2</b>	<b>100.0</b>	<b>86,078</b>	<b>29.4</b>	<b>29.4</b>	<b>100.0</b>
no. employees unknown (3)	45,623	3.1	3.1	33.6	32,675	11.2	11.2	38.0
1 to 19 employees	48,749	3.3	6.4	69.5	42,915	14.7	25.8	87.8
20 to 49 employees	18,800	1.3	7.7	83.4	7,218	2.5	28.3	96.2
50 to 99 employees	12,277	0.8	8.5	92.4	2,133	0.7	29.0	98.7
100 to 249 employees	6,302	0.4	8.9	97.1	929	0.3	29.3	99.8
250 to 499 employees	2,770	0.2	9.1	99.1	153	0.1	29.4	99.9
500 or more employees	1,221	0.1	9.2	100.0	55	0.0	29.4	100.0
<b>Other companies (4)</b>	<b>95,433</b>	<b>6.5</b>	<b>6.5</b>	<b>100.0</b>	<b>116,018</b>	<b>39.6</b>	<b>39.6</b>	<b>100.0</b>
no. employees unknown (3)	50,221	3.4	3.4	52.6	68,523	23.4	23.4	59.1
1 to 19 employees	22,563	1.5	4.9	76.3	36,083	12.3	35.7	90.2
20 to 49 employees	7,324	0.5	5.4	83.9	6,191	2.1	37.8	95.5
50 to 99 employees	7,321	0.5	5.9	91.6	2,476	0.8	38.7	97.6
100 to 249 employees	3,706	0.3	6.2	95.5	1,649	0.6	39.3	99.1
250 to 499 employees	2,288	0.2	6.3	97.9	543	0.2	39.4	99.5
500 or more employees	2,009	0.1	6.5	100.0	553	0.2	39.6	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2018.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.